

<b>Stakeholder</b>	<b>Key Interests</b>
Tenants and Service Users	Primary users of services
East Lothian Council	Development (Preferred Developer Partner), Homelessness, Care & Repair, Allocations, Welfare Reform, Loan funding, ASB Partnership
Royal Bank of Scotland	Loan funding
Nationwide / Dunfermline Building Society	Loan funding
Bank of Scotland	Loan Funding
Triodos Bank	Loan funding
CAF Bank	Loan Funding
Employers in Voluntary Housing (EVH)	Supply ELHA staff Terms & Conditions, Group HR advisors
The Scottish Housing Regulator	Regulation
Scottish Federation of Housing Associations	Influence national policy, promotion of ELHA
Chartered Institute of Housing	Influence national policy, promotion of ELHA
The Scottish Government	New development funding Digital service development support
Department of Work and Pensions	Managing the impact of welfare reform
Alexander Sloan	External Auditor
The Internal Audit Association	Internal Auditor
Places for People Scotland Housing Association	Strategic Alliance Partner
Places for People Developments	Deliver development services through Strategic Alliance
Designer Software	Provider of our new housing management software
Total Mobile	Provider of Connect job management software and Mobizimo
Waterstons	Provider of our IT Support services
Housing Online	Website development (including elha.com, My Home, Care & Repair, R3 Direct and R3 Commercial sites)
Travis Perkins Group	Materials Supply Agreement
Solicitors – Anderson Strathern and TC Young	Anderson Strathern – general advice and R3 Solicitors TC Young – housing management advice
ATFS	Treasury Management Advisors
Intimation	Website graphic design, sales and marketing strategy
Job Centre Plus	Recruitment, work placement support and advice
Our staff	Healthy Happy Staff

